



Non-Profit Partnership Application

Dear Nonprofit Leader:

Thank you for your interest in the Tempe Festivals of the Arts. The festivals occur semi-annually under the auspices of the Downtown Tempe Foundation, Inc., the charitable, 501-c-3 nonprofit organization of Downtown Tempe Community, Inc., which manages the Mill Avenue District. The festivals are not subsidized by any fund or municipality, and are fully self-sustaining.

Because we are the nonprofit who produces the Festivals and generates our own funding, we rely on the festivals to help support our organization. As such, we do not invite other partners to participate unless there is a direct benefit to the Tempe Festival of the Arts and a clear alignment of goals.

The festival is concerned with the presentation and sale of original fine art and fine craft, which means that the festivals' focus and resources are devoted to this purpose. Although we do not provide on-site space for unrelated nonprofits to promote their causes, we do invite partnership through active collaborations that bring needed services to the Festival. For example, our Festival Volunteer Program is staffed with volunteers who represent Tempe community nonprofit organizations. These organizations exchange the services of their volunteers in order to share in a portion of a proceeds pool established by the Tempe Festival of the Arts.

Through an application and selection process, the Tempe Festivals of the Arts annually select as many as three organizations to participate. The organizations chosen for this program provide on-site shift staffing through their own volunteers to support the festivals by providing services for clean up, booth sitting, beverage sales, artist services, etc. Our Volunteer Coordinator schedules and directs on-site staffing. Of the organizations chosen, one will serve as the lead agency for a multi-year period. Other organizations may serve for only one year before re-applying for continued participation.

Please use the attached application to be considered by the festival and to begin developing the kind of collaborative partnership we've described. We restrict participation in the Festival Volunteer Program to Tempe nonprofits only. Other criteria include matching your organization's mission and goals to that of the Festival and of Downtown Tempe Community, Inc. Although our current partnerships have been limited to the Festival Volunteer Program, if you believe that your new idea or suggestion for participation helps us achieve our stated purpose and goals, we welcome your proposal.

Sincerely,

Kate Hastings

Managing Director
Tempe Festival of the Arts



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Name of Organization _____

Address _____

Phone Number _____

Contact Name _____

Contact Phone _____ Email _____

Contact Address _____

What Tempe-based programs does your organization support? _____

Is this organization a nonprofit? _____ If yes, what IRS designation? _____

What is the minimum number of volunteers your organization can provide? _____

What is the maximum number of volunteers your organization can provide? _____

If given a contribution, what would it be used for? _____

Is this a Tempe-based organization? _____

Some of the work may be physical, such as moving chairs or tables, picking up refuse, etc. Is your group capable of this kind of work, and willing to perform this work? _____

If not, what type of work would suit your organization best? _____

How much in community contributions does your group rely on annually? \$ _____

Applications are reviewed annually for the next two-event cycles by June 30, 2012. Please return this application to:

Kate Hastings, Managing Director
Nonprofit Partnership Application
Tempe Festival of the Arts

Address: 310 South Mill Avenue, Suite A-2001 Tempe, AZ 85281
Phone: (602) 997-2581
Fax: (602) 331-9035
Email: kate@tempefestivalofthearts.com